**rh Robert Half®**
Talent Solutions

CASE STUDY

## Project Manager

### INDUSTRY
FMCG

### COMPANY SIZE
SME

### REVENUE
$20 million

## 🎯 BUSINESS SITUATION

The company was originally paying over AU$300,000 per year to a Big Four consulting firm to consolidate company accounts in Australia and New Zealand. It was a top priority to reduce costs and streamline processes by replacing the manual activities undertaken by the external consulting firm with a new internal system.

The business required an experienced Finance Project Manager to manage both the selection and deployment process of the new system.

## 💡 THE SOLUTION WE OFFERED

After an initial consultation with the client, Robert Half consultants identified that the ideal candidate would need to be agile with a background in finance systems, possess excellent communication skills and be able to work independently.

Within two weeks, Robert Half sourced and placed a Project Manager who would be able to assess the current business situation and offer advice to stakeholders around an appropriate consolidation system.

## 📊 CLIENT'S RETURN ON INVESTMENT

Within a four-month period, the Project Manager identified a digital platform that could support the organisation with advanced business intelligence and performance management capabilities.

Since selection of the software, the Project Manager has successfully deployed the new system across the company on time while also addressing any issues and staff training requirements to ensure effective use.

The company now has a more automated and integrated approach to accounting functions and other business processes. The Project Manager has delivered a strategic plan for meeting future M&A and growth opportunities with regards to IT architecture, including resource allocation, change management and project planning.

By focusing on the long-term and building skills in-house, the company now saves AU$300,000 in annual fees previously paid to an external Big Four consultancy firm.

> We can help you with your most complex talent sourcing needs.
> Speak with a Consultant today or submit a job order form.